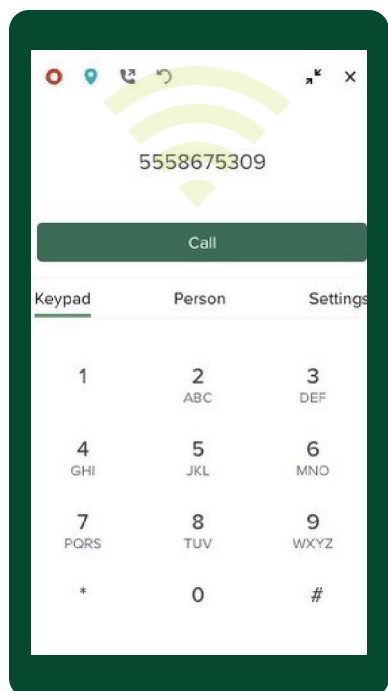


The Salesloft Dialer

The Dialer integrates one-click sales calling into your daily processes and workflows.

To effectively incorporate the Dialer into your sales routine and gain the most value from it, follow the simple steps listed below.



Improve Call Quality



Conduct a network test



Close streaming service tabs & applications



Close extra virtual desktops



Update Chrome (and extensions) and restart 1x/day

Get Through To Your Customers



Enroll in a Trust Hub



Register individual Salesloft phone numbers



Set up Caller Name Delivery (CNAM)



Know your Trust Score



Follow Best Practices



Call during normal business hours



Avoid using personal Caller ID



Let the phone ring at least four times



Avoid repeatedly dialing the same person



Ensure Proper Setup



Set Up Quality of Service



Use fiber internet when possible



Monitor CPU usage



Check firewall configuration



Consider connecting directly to Ethernet using high-quality ethernet adaptors

